

BBFM BOARD MEETING
Saturday, October 15, 2022
10:00am
At Larry's home, 97D Captain's Walk

BBFM BOD Present:

Henry Bennett
Ron Calef
Jenn Carter
Carolyn Corrigan - Zoom
Larry Fishel
Jerry Morris
Doug Mowrey
Nancy Sager

BBFM BOD Not Present:

BBFM Group Present:

Call to Order - Doug

Meeting brought to order: 10:07am

APPROVE MINUTES May 1, 2022

MOTION # 1 : Motion to approve the May 1, 2022 BBFM BoD Minutes

BY: Jerry

Second: Larry

Disc:

Vote: PASSED

TREASURER'S REPORT

MOTION # 2 : Motion to accept Treasurer's Report as of 10-15-22 – third quarter

BY: Ron

Second: Larry

Discussion: To deactivate the device until June \$4.95 fee monthly until then – reactivation fee is about \$200

Notice from the Bank – monthly fee for paper statements is going from \$2 to \$4 per month

Vote: passed

MOTION #3 by Nancy: Motion to continue the current monthly fees for Clover until June, and to go paperless with PNC in order to save money

By: Nancy

Second: Henry & Larry

Discussion: Copied from previous Motion Discussion: To deactivate the device until June \$4.95 fee monthly until June – reactivation fee is about \$200

Notice from the Bank – monthly fee for paper statements is going from \$2 to \$4 per month

Vote: passed

AUDIT PROPOSAL

DISCUSSION:

Is it necessary? Not really

Pros - No one has a paid position

We're below the clause of \$30,000 type of non-profit

Cons

Rationale

MOTION # 4 : Motion to not conduct an audit

BY: Larry

Second: Jerry

Discussion:

Vote: passed

RECAP OF THE 2022 SEASON – Henry (Ron & Nancy)

PLACEMENT OF VENDORS Review with Vendors

Ron – some adjustments were made, and Ron will re-do the plat to reflect changes

VACANT BOARD POSITION

NO Nominations

Vacated position by Hudson – good to leave it open for when someone comes along who really fits the opening

Another vendor

It would be good to have a Board member who is involved with the Sunday Market – like a volunteer

Are there vendors on the Boards of other markets – yes - (Rehoboth)

Board of Advisors - all vendors – Board of Directors – not vendors (Lewes)

And a full-time employee – (Lewes)

Motion #5 : Doug – To table this subject – until a suitable candidate (vendor or volunteer) arises

Second: Larry

Disc:

Vote: passed

VENDORS

Henry – things went well – bread line went better – vendors are happy

StoryHill - mentioned at an event last week – possible position switching – facing-the-sun issue with frozen/cold storage products

Status current vendors – no comments

Potential new vendors - Nancy & Ron

Continuation of last year – Friends and Oysters – issues beyond their control – now doing fine but with limitations – sold business – Shuck-it Oysters – operates in the bay – Ron talked to them (Steve – Sam, new) – will be moving the land-based part of the business down the road – Sam is interested in doing the market (will go through all paperwork needed for operation, and for Market in Spring) – sells oysters in bags and you shuck yourself – will they do shucked? Unsure... (they need to have all the permits to eat on the spot if they do)

Jackie Blues.... jackie-blues.com – crab – crabcakes – salad – live crabs – do we have space for the large refrigerated truck – trailer – there are options if they apply and are accepted

Comments: Adding vendors is crowding space – put the trailer in and park the truck on the street or wherever

At one time we had 15 vendors (including Market Tent)

Tim Haley – asked him - not concerned with this vendor's presence

Motion #6 : by Henry – To accept Jackie Blues now and wait until Spring to see if Friends & Oysters (or whatever they're called) is ready to apply

Worded By: Jenn

Second: Larry

Disc:

Vote: Passed

Season - consider extending 2 weeks-optional? – February AGENDA

Consider reevaluating vendor fees – February AGENDA – adding \$50 could help cover tent products

Vendor presence when no product available – February AGENDA

VOLUNTEER REPORT – Carolyn – GREAT JOB!

Sent in email

No questions or comments

COMMUNICATIONS

Include as many vendors as possible

– make sure there are pics and mention of each vendor each week

Web, Facebook – Jenn

Henry – draft simple email to please interact with FB – Follow, Like, and Share

Market Report – Nancy

MISCELLANEOUS

T Shirt and bag sales – Nancy

In addition to the thermal bags (sold well - replenish), the old canvas totes sold well – replenish stock

Approximate Investment: thermals \$1500 + canvas \$700 + PO Box \$130

Purchase new T-shirts for sale – will check out prices

Basic classic with oval logo

Raffle to obtain customer contact information and further public relations

– February AGENDA – ex: a tote w/produce

Lewes – raffles a bike twice a season

Rehoboth – raffles a 'basket' of produce

Reinstate counting shoppers

Nancy – to be effective and 'accurate', we would have to run caution tape boundaries
– no vendors want that
More important task to watch for dogs entering, bicycles, motorcycles, etc.
Clicking accurately would be difficult without a controlled confined space!

Rack card – Chamber of Commerce needs 2022 in the rack

BOARD MEMBER INDIVIDUAL COMMENTS

Important to Jackie Blues – something that advises our customers that we are a local producers growers market (like a new banner stating BBFM identity – there's an extra A-frame... use it and put info there – at main entrance ... instead of current white board)
Lewes has something like the above – indicate that we're not part of or governed by the Town

NEXT MEETING – February 4 – 10am (location TBD)

ADJOURN

MOTION #7 : To Adjourn

BY: Jenn

SECOND: Nancy

DISC:

VOTE: PASSED

Meeting ended: 11:15 am

Respectfully submitted: Jennifer Carter Respectfully submitted at 2:47pm on 10-15-22

First ZOOM:

Jenn Carter is inviting you to a scheduled Zoom meeting.

Topic: BBFM_10am_BOARD of DIRECTORS MTG
Time: Oct 15, 2022 10:00 AM Eastern Time (US and Canada)

Join Zoom Meeting

<https://us04web.zoom.us/j/77668721057?pwd=XqcwtNk5tV42o0LoIVqBQjOTa3FDa2.1>

Meeting ID: 776 6872 1057

Passcode: 54mYzr

Continuation ZOOM:

Jenn Carter is inviting you to a scheduled Zoom meeting.

Topic: BBFM_CONTINUATION MEETING_10:40am_SAT., 10-15-22
Time: Oct 15, 2022 10:40 AM Eastern Time (US and Canada)

BBFM BOARD MEETING Saturday, October 15, 2022 @10:00am at Larry's home

Join Zoom Meeting

<https://us04web.zoom.us/j/78963083141?pwd=klLpgGcOMlkloLdVXAIXBI8UnRKdV6.1>

Meeting ID: 789 6308 3141

Passcode: b26KMY